



Tama County, Iowa
Economic Development

www.tamacountyiowa.org

TAMA COUNTY, IOWA

ESTABLISHMENT ACTIVITY

Company Name	Capital Investment	Type of Co.
Meskwaki Bingo, Casino, Hotel	Unknown	Tourism
DuPont (Pioneer Hi-Bred)	\$ 3,775,820	Manufacturing
Cosmo International (Traer Manufacturing)	\$ 2,738,600	Manufacturing
Iowa Cattlemen (Iowa Quality Beef)	\$ 1,358,420	Manufacturing
Mid America Co-Op	\$ 1,057,970	Manufacturing
Linco Seeds	\$ 456,230	Ag
Caraustar (Tama Paper Board)	\$ 407,240	Manufacturing
Restonic	\$ 234,890	Manufacturing
USS Polaris	\$ 186,130	Retail
Rube's Steakhouse	\$ 109,090	Food
Z Line	\$ 153,680	Repair

	2006	2005	% change
Total Retail Sales	\$101.1M	\$76.1M	+32.8%
Per Capita Retail Sales	\$5641	\$4247	+32.8%
Retail Sales Per Business	\$201,357	\$149,848	+34.4%

DEMOGRAPHICS

Population Trends	1990	2000	2005
Incorporated Cities	10,594	11,045	10,956
Rural County	6,825	7,058	6,934
Total	17,419	18,103	17,890
Labor Market	232,984	241,918	241,482

Source: U.S. Census and Applied Geographic Solutions

Population by Ethnicity 2000

White	90.38%
Native American	6.09%
Black	0.25%
Asian	0.18%
Other	1.92%
Multi-Race	1.18%
Total	100.00%
Hispanic	3.75%

*Note: Hispanic is not a race, thus are not delineated separately.

Source: U.S. Census and Applied Geographic Solutions - 2000

Male/Female Population Statistics

Male	8,893
Female	9,210

Source: U.S. Census and Applied Geographic Solutions

Population By Age	1990	2000	2005
17 and under	26.07%	26.56%	24.31%
18-34	20.70%	17.96%	19.22%
35-54	23.54%	26.87%	27.36%
55-74	20.06%	18.71%	29.42%
75 and over	9.63%	9.90%	9.70%

Median age	37.2	39.1	39.0
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Source: U.S. Census and Applied Geographic Solutions - June 2007

LABOR *

LABOR DRAWING AREA

Labor Market Population	241,482
"Right-to-Work" state	Yes
Wage and/or labor survey available	Yes

IOWA'S HOURS & EARNINGS

Average weekly earnings	\$523.44
Average hourly earnings	\$ 15.35
Average weekly hours	34.1

UNEMPLOYMENT RATE

National	4.6%
Iowa	3.9%
Tama County	4.0%

*Note: Data is compiled monthly, not seasonally adjusted.
Source: Iowa Workforce Development - September 2007

FACILITIES

3 industrial buildings available ranging in size from 2,370 square feet to 155,058 square feet.

3 office buildings available ranging in size from 680 square feet to 6,240 square feet.

14 commercial buildings available ranging in size from 1,056 square feet to 6,000 square feet.

2 retail buildings available ranging in size from 1,200 square feet to 16,560 square feet.

1 warehouse available at 15,000 square feet.

BUSINESS START-UPS *

	2004	2005	2006
NEW VENTURE FORMATION			
New Ownership (name change)	1	5	5
New Ownership (no name change)	20	22	18
TOTAL	21	27	23

*Note: Includes home-based businesses.

EDUCATION

NUMBER OF SCHOOLS/ENROLLMENT

School Districts	Enrollment	Grad. Rate
South Tama County	1,751	73.1%
North Tama County	536	97.6%
Union	1,237	97.4%
Benton County	1,577	94.1%
Green Mountain Garwin	457	91.4%
Gladbrook-Reinbeck	745	97.1%
Tama County Total	6,303	81.1%
State Total	483,482	90.8%

Six school districts serve Tama County.

STANDARDIZED TEST SCORES

	Iowa	National
Mean ACT Score	22	20
Mean SAT Score	1204	1028

Source: www.schoolmatters.com

COMMUNITY COLLEGES

(ACADEMIC YEAR 06-07)

	Enrollment
Iowa Valley Community College	2,803
Hawkeye Community College	5,800

Community Colleges serving Tama County area

EDUCATION PROFILE

	2006	2011 (projected)
Graduate Degree	3.22%	3.37%
Bachelor's Degree	12.16%	13.81%
Associate's Degree	7.65%	8.66%
Some College (no diploma)	24.32%	24.26%
High School Graduate	41.30%	41.15%
Grade 9-12 (no diploma)	6.92%	5.68%
Grade K-8	4.38%	2.84%

Total Population Age 25+ 12,376

Source: U.S. Census and Applied Geographic Solutions - 2006

HOUSEHOLD INCOME

	Tama County	Iowa	National
Median Family	\$43,646	\$48,005	\$50,046
Median Household	\$37,419	\$39,469	\$41,994
Per Capita	\$17,097	\$19,674	\$21,587

Source: U.S. Census and Applied Geographic Solutions, Inc - 2000

HOUSING*

	Tama County	Iowa	National
Median Home Price	\$64,200	\$82,500	\$119,600

*Note: Not seasonally adjusted - 2000



TRANSPORTATION

AIR

DES MOINES INTERNATIONAL AIRPORT:
Serves Tama County with full customs services and a designated Foreign Trade Zone, *70 miles west.*

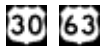
- Domestic passengers (2006) – 1,959,393
- Daily nonstop flights: 117
- Is airport a hub: yes
- Longest runway length: 9003
- Number of runways: 2
- Instrument landing capabilities: VOR
- Control tower hours of operation: 24/7
- Approved expansion: yes

EASTERN IOWA AIRPORT

- Daily nonstop flights: 20
- Is airport a hub: no
- Longest runway length: 8601
- Number of runways: 2

GENERAL AVIATION	Runway Length
Tama Airport	2,500 ft.
Toledo Airport	1,850 ft.
Traer Airport	2,555 ft.

HIGHWAYS



Major U.S. Highways



4-lane 25 miles north



4-lane, 35 miles east



4-lane, 20 miles south



4-lane, 55 miles west

BUS SERVICE

PeopleRides provides transportation for medical, educational, work, shopping, business, nutritional, & recreational purposes. Anyone regardless of age, income, or disability can ride. Drivers come to your door and deliver you to door of destination. All services are wheelchair accessible.

RAIL

Cargo: Union Pacific Railroad (UP)
Classification: National

MOTOR FREIGHT CARRIERS

15 trucking companies operate in Tama County.

CLIMATE

Monthly average high - January 14.0° F
Monthly average high - July 72.0° F

COMMUNITY FACILITIES

HOUSES OF WORSHIP Number of Churches

Protestant	3
Catholic	4
Assembly of God	2
Baptist	3
Lutheran	5
Methodist	11
Church of Christ	4
Others	12
Religious Organizations	44 Locations

GATHERING PLACES

Hotels & Motels/rooms - 2005	8/550
Restaurants/seating capacity	30/900
Downtown shopping areas	5
Summer Farmers Markets	5
Libraries	9
Event Venues	13

LOCATION

Average elevation above sea level 1,083 feet
Distance from central Tama County

Atlanta, GA	885 miles south
Cedar Rapids, IA	51.2 miles east
Chicago, IL	295 miles east
Dallas, TX	816 miles south
Denver, CO	741 miles west
Des Moines, IA	70 miles west
Los Angeles, CA	1,753 miles west
Miami, FL	1,550 miles south
Minneapolis, MN	266 miles north
New York, NY	1,068 miles east
Omaha, NE	204 miles west
Phoenix, AZ	1,650 miles west
Seattle, WA	1,875 miles west
St. Louis, MO	332 miles south
Waterloo, IA	46 miles north

RECREATION/CULTURE

Boating & sailing	70 acres fresh water lakes
Camping	77 acres of public parks
Golf	5 courses
Recreation Trails	6 trails

OTHER REGIONAL RECREATIONAL & CULTURAL OPPORTUNITIES

Tama County Museum & Genealogical Library
Matchsticks Marvels Tourist Center
Traer Museum
Salt 'n Pepper Shaker Museum
John Ernest Vineyard & Winery
Blue Grass Café
Weiting Theater



PROPERTY TAXES*

Chelsea	37.79753	Lincoln	28.20127
Clutier	27.61041	Montour	33.65750
Dysart	32.63334	Tama	37.13151
Elberon	29.37567	Toledo	39.36697
Garwin	36.75914	Traer	32.84864
Gladbrook	31.14395	Vining	35.69153
Unincorporated	11.12467		

*Note: Real property is assessed at 100% of value. Figures represent dollars per \$1,000 of assessed value. Personal property

OTHER TAXES

The State of Iowa has a 5% sales tax plus each community in Tama County has a 1% local option sales tax and a 1% school infrastructure tax.

State income taxes range from 0.36% to 8.98% plus a base rate.

Source: 2006 State & Local Taxes

MEDICAL

Clinics	7
Doctors/PA-Cs	8
Dentists	9
Chiropractors	5
Eye care centers	4
Nursing homes	6

PUBLIC SAFETY

Crime Rate Per 10,000 Population:

	Tama County	Iowa	Nationally
Property	4.9	297	362
Violent	3.6	27	51
Total	4.9	323	412

Source: Iowa Crime Rate Comparisons Report 2000

MAJOR EMPLOYERS

MAJOR GOVERNMENT EMPLOYERS

South Tama County	
Community School District	271
State of Iowa Juvenile Home	114
Tama County	150

MAJOR EMPLOYERS

Meskwaki Bingo, Casino & Hotel	1,100
Sac & Fox Tribe	220
Tama Paperboard	103
Traer Manufacturing	186

ECONOMIC INCENTIVES

STATE TAX INCENTIVES

- 50% deductibility of federal taxes from Iowa corporate income
- Single-factor, non-unitary tax—Iowa's tax is based only on the percentage of total sales income within the state
- Iowa corporate income tax may be reduced or eliminated by the New Jobs Tax Credit, High Quality Job Creation Program, or Enterprise Zone benefits
- No personal property tax
- No sales and use tax on manufacturing machinery and equipment purchases
- No sales tax is due on purchases of electricity or natural gas used directly in the manufacturing process
- No property tax on new industrial machinery and equipment
- Research and development tax credit
- Local tax abatement

LOCAL FINANCING INCENTIVES

- Tax phase in on non-incorporated county land
- USDA support
- Co-op revolving loan funds
- Development revolving loan funds
- On a case-by-case basis, local jurisdictions are prepared to companies that will have an impact on the community gradually phase into tax responsibilities. This may include items such as tax abatements, fee abatements, relocation costs and infrastructure enhancements.

LOCATION

- Instant access to a computerized directory of available industrial and office buildings and sites in Tama County
- Professional assistance in site selection
- Industrial/office parks and sites available

HUMAN RESOURCES

- Training programs tailored to meet the company's needs